



# End-Point Assessment

Learning & Development Practitioner  
Level 3 (V1.0)  
Support Pack



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## INTRODUCTION

This document sets out the requirements, advice, and guidance for the End-Point Assessment (EPA) of the Learning & Development Practitioner Level 3 apprenticeship standard. This document is designed for apprentices, employers and training providers involved within the End-Point Assessment of an apprentice studying Learning & Development Practitioner Level 3.

An apprentice for Learning & Development Practitioner Level 3 should typically spend up to 18 months on programme, although this may vary depending on previous experience.

This support pack is divided into sections covering all the relevant aspects of EPA for the Learning & Development Practitioner Level 3.

Should you require any further information other than the guidance in this document, please do not hesitate to contact [admin@nqual.co.uk](mailto:admin@nqual.co.uk)

Within this guide you will find references to End-Point Assessments. This information has been outlined in the Institute for Apprenticeships and Technical Education, Learning & Development Practitioner Level 3 Assessment Plan. For reference, you can find this document.

[Learning & Development Practitioner L3 EPA Plan \(instituteforapprenticeships.org\)](https://www.instituteforapprenticeships.org)



## EPA TIMESCALE



## GATEWAY

This section outlines the requirements an apprentice must have met in order to complete their End-Point Assessment.

Once the employer is fully satisfied that the apprentice has the knowledge, skills and behaviours set out within this standard, the employer can formally confirm that the apprentice is ready for EPA via Gateway.

Gateway requirements for Learning outline the apprentice must have:

- **Achieved maths and English level 2**
- **Complete and submit learning journal**

The Gateway form must be sent to NQual 4 weeks before End-Point Assessment is carried out, along with the evidence listed above.

You can access the NQual Gateway form by emailing: [admin@nqual.co.uk](mailto:admin@nqual.co.uk)

\*For those with an education, health and care plan or a legacy statement, the apprenticeships English and mathematics minimum requirement is Entry Level 3 and British Sign Language qualification are an alternative to English qualifications for whom this is their primary language

## LEARNING JOURNAL

As part of the apprenticeship, apprentices are required to start developing their Learning Journal once their apprenticeship has commenced. This activity will continue for the whole duration of the apprenticeship – up to the EPA ataway. The apprentice is encouraged to be creative in the methods used to create and record in their journal. This may include use of digital and learning technologies, such as blogs, video diaries, and social media, or the more traditional paper-based methods.

Rather than specifying exact timings for regularity of journal entries, apprentices should instead be made at any time 'learning events' or 'activities' take place. For example: attending a meeting, designing learning, delivering/attending training, observing colleagues, providing coaching sessions (\*please note that this is not an exhaustive list).

The aim is that the apprentice will reflect on activities where key learning has taken place, and should always be aligned to the required knowledge, skills, behaviours mapped to the Presentation/Q&A. It is anticipated that these entries should happen at least every 4 weeks to ensure an ongoing appraisal of their learning journey.

The journal should include reflective learning that has taken place both on, and off the job.

The apprentice's employer must sign-off the journal before it is submitted for review by NQual.

The learning journal is not marked as part of the EPA process but will be required by the independent assessor to review and to prepare questions.

## COMPONENTS OF END-POINT ASSESSMENT

### Work-Based Project with Professional Discussion

This method has two components. First the apprentice will complete a Work-Based Project before progressing onto a Professional Discussion based on their project. The Work-Based Project Report should be submitted to NQual for marking a minimum of one month prior to end of the 5-month EPA period. This will allow grading and preparation ahead of the Professional Discussion and the Presentation and Q&A Based on Learning Journal.

#### Component 1: Work-Based Project

The Work-Based Project is a substantive piece of work, requiring the implementation of a learning and development solution to a real business problem – it should be based on real activity done in role (i.e. not simulated) to best demonstrate competence, and should demonstrate the aspects of the criteria mapped to this assessment method.

The apprentice should agree the project plan with their employer. The employer should send the plan within one week of Gateway to the NQual for approval.

The project report should describe what the apprentice did, how they did it and the outputs that resulted from the project. The apprentice will be given 4 months after the Gateway to complete the project for submission.

The final project should take the form of an executive summary style report of 2250 words (+/- 10%), supported by appendices (not included in word count) which will provide evidence of the work completed.

#### Component 2: Professional Discussion

This will be a two-way discussion which involves both the independent assessor and the apprentice actively listening and participating in a formal conversation to confirm their competency across all KSBs for this assessment method.

The Professional Discussion must last 60 minutes and will be based on the Work-Based Project undertaken by the apprentice. The independent assessor has the discretion to increase the time of the Professional Discussion by up to 10% to allow you to complete your last answer. Further time may be granted for apprentices with appropriate needs and reasonable adjustments.

Independent assessors will ask between 8-10 questions and may ask follow-up questions for clarification purposes and to allow you to cover the KSBs for this assessment method.

Apprentices may refer to their project report when answering the independent assessor's questions.

The Professional Discussion will ideally be taken on the same day as the presentation.

### Presentation and Q&A Based on Learning Journal

The presentation will last 20-minutes (+/-10%) and is to be used to provide an opportunity to demonstrate the attained skills, knowledge, and behaviours, using examples from the journal that best evidence these, in particular around lessons learned.

The presentation will be followed by a 25-minute (+/- 10%) Q&A session with an independent assessor. The independent assessor will ask 3-5 open questions; follow up probing questions are allowed to seek clarification. These questions will allow the independent assessor to further test components of the learning journal they have highlighted as needing investigation during their review and test the presentation content and/or depth of understanding to assess performance against the Distinction criteria.

## END-POINT ASSESSMENT METHODS TABLE

The below highlights criteria that will be covered in each assessment component. Please review these details as it will provide guidance on what will be covered in each assessment component.

Learning Outcomes	What is Required	Work-Based Project with Professional Discussion	Presentation and Q&A Based on Learning Journal
<b>Knowledge</b>			
K1	Foundation level theories that underpin effective adult learning and group behaviour. For example, training/learning cycle, group dynamics, continuing professional development, evaluation.	✓	
K2	How different learning delivery channels - Face-to-face, blended, or digital - contribute to effective learning.		✓
K3	How to measure the impact of a learning intervention on delegates, e.g. L1/ L2 Kirkpatrick, improvement in skills.	✓	
K4	The latest learning practice.		✓
K5	How diversity and inclusion influence the planning and delivery of L&D interventions.	✓	
K6	What their organisation does, its structure, values and its external market and sector. This may include the needs of staff impacted by the move to a net carbon zero economy by 2050 and the requirements for a just transition.	✓	
K7	The commercial context and drivers and process behind learning needs and solutions. This may include an organisation's sustainability strategy or exposure to the UK Government's policy for net carbon zero emissions by 2050, for example, ensuring a just transition for those with legacy skills into the new green economy.	✓	
K8	The various L&D roles that may be required for effective learning and development in an organisation.		✓
K9	Their roles and responsibilities within the L&D structure.		✓

K10	The policies and processes required for effective organisation learning.		✓
K11	The role of data to analyse learning needs and ensure effective delivery.	✓	
K12	How internal information systems can support learning.		✓
K13	How technology supports learning, including understanding of digital platforms / delivery channels as relevant.		✓
<b>Skills</b>			
S1	Identify and analyse learning needs: establishing team and individual capability and learning gaps, in line with organisational performance outcomes and to enable effective evaluation. This may include the needs of staff impacted by the move to a net carbon zero economy by 2050 and the requirements for a just transition. This may include an organisation's sustainability strategy or exposure to the UK Government's policy for net carbon zero emissions by 2050, for example, ensuring a just transition for those with legacy skills into the new green economy.	✓	
S2	Use sound questioning and active listening skills to understand requirements and establish root causes i.e., establishing that it really is a learning/training need, before developing L&D solutions.	✓	
S3	Consult with stakeholders to draw out relevant information and provide feedback to inform learning and training needs requirements.	✓	
S4	Use effective analytical skills to seek out and analyse information.	✓	
S5	Take ownership through to resolution, escalating complex situations as appropriate.	✓	
S6	Design, construct and structure training / learning resources to meet a variety of needs, which will include: <ul style="list-style-type: none"> <li>- Research of delivery options and resources including digital / online / blended solutions (including identifying existing resources)</li> </ul>	✓	



	<ul style="list-style-type: none"> <li>- Planning programmes / sessions / modules</li> <li>- Selecting appropriate delivery methods</li> <li>- Designing creative, engaging, appropriate, and inclusive learning activities (could be elearning, digital collaboration, group sessions, blended etc.)</li> <li>- Developing materials and resources to support learning</li> </ul>		
S7	Confidently engage all learners in structured learner-centred training, primarily of 'content-driven' training resources.	✓	
S8	Plan, organise and prepare for a training/learning event/intervention in a timely fashion.	✓	
S9	Interact with learners of varying abilities, using a broad range of techniques, and carefully planned and executed questioning techniques.	✓	
S10	Facilitate learning in a face-to-face, blended, and digital environment as appropriate.	✓	
S11	Monitor a learner's progress and deliver motivational and developmental feedback.		✓
S12	Manage participation, attitudes, and behaviours to reach learning objectives.		✓
S13	Use effective coaching skills to enable learners to achieve learning objectives.		✓
S14	Evaluate the impact of learning solutions - measure and assess development initiatives for effectiveness, business relevance, efficiency, and continually seek ways to improve learning solutions	✓	
S15	Build evaluation mechanisms for learning outcomes including the use of quantitative and qualitative feedback where appropriate.	✓	
S16	Apply techniques to analyse the impact of training from learners' experience.	✓	
S17	Communicate and influence well through a range of media e.g. phone, face-to-face,		✓

	email, online / virtual, adapting their style to their audience.		
S18	Build trust and sound relationships with customers/learners/colleagues.		✓
S19	Handle conflict and sensitive situations professionally and confidentially.		✓
S20	Consistently support colleagues / collaborate within the team and L&D to achieve results.		✓
S21	Build and maintain strong working relationships with others in the L&D team, HR and the wider business as required.	✓	
<b>Behaviours</b>			
B1	Proactively look, listen and question to understand and learn.		✓
B2	An interest in new ideas and techniques, seeking and taking on board Feedback, identifying areas for self-development.		✓
B3	A willingness to explore and take risks to learn something new.		✓
B4	Consideration of the needs of key stakeholders, alongside the needs of the business.	✓	
B5	They act with integrity and demonstrate organisational values in the way they interact with others.		✓
B6	They deliver the outcomes of their work through co-design, with a willingness to question and challenge as appropriate.	✓	
B7	An energy and enthusiasm for their work, ensuring the focus is always on delivering the best learning and business outcomes and impacts.		✓
B8	Responsiveness and flexibility to changing business and learner needs.		✓
B9	Personal resilience to manage competing priorities.		✓
B10	Confidence in delivery.		✓

## GRADING & CRITERIA

Assessments will result in the apprentice achieving a Fail, Pass, Merit or Distinction. This decision is dependent on whether they have met the standard and its End-Point Assessment criteria.

In order to pass the overall End-Point Assessment, the apprentice must achieve a minimum of a Pass in both components to achieve a Pass overall. To achieve a Merit grade overall the apprentice must achieve a Distinction in the Work-Based Project with Professional Discussion and Pass in the Presentation/Q&A Based on the Learning Journal. To achieve Distinction grade overall the apprentice must achieve a Distinction in both of the End-Point Assessment methods.

Grading results will be communicated to the apprentice within 10 working days of completion of the final component.

### Assessment Breakdown

The final grade will be decided on the following combinations.

Assessment Methods 1: Work-Based Project with Professional Discussion	Assessment Methods 2: Presentation and Q&A Based on Learning Journal	Overall Grade
Fail	Any Grade	Fail
Any Grade	Fail	Fail
Pass	Pass	Pass
Pass	Distinction	Pass
Distinction	Pass	Merit
Distinction	Distinction	Distinction

The Pass and Distinction criteria can be found in the tables below, separated into Work-Based Project with Professional Discussion and Presentation and Q&A Based on Learning Journal.

### Grading Descriptors for Work-Based Project with Professional Discussion

KSBs	Pass Descriptors	Distinction Descriptors
<p>K1 K3 K5 K6 K7 K11</p> <p>S1 S2 S3 S4 S5 S6 S7 S8 S9 S10 S14 S15 S16 S21</p> <p>B4 B6</p>	<p>Has delivered a project that delivers the end-to-end implementation of a learning and development solution, covering each of the key aspects of the training cycle: analysis, design/development, delivery, and evaluation. Has included evidence of the delivery of each aspect of the cycle through the supporting documentation and recordings submitted in the appendices. The appendices should show use of L&amp;D tools and processes to support the delivery of the project (K3, K7, S1, S2, S3, S4, S6, S8, S10, S14, S15).</p> <p>Articulates in the report how the learning solution delivered in the project is linked to a business problem/requirement and is able to provide evidence that the project has met those, this should include evidence that some sort of needs gap analysis has been undertaken (K6, K7, S1, S2, S4).</p> <p>Articulates in the report, with links to the project purpose, an understanding of what their organisation does, its structure, and its external market and sector (K6).</p> <p>Referenced at least 3 recognised Foundation level theories that underpin effective adult learning and/or group behaviour in project report and provides evidence that the project uses those (K1).</p> <p>Evidence that planning and delivery of the project demonstrates contact and consultation with at least one internal stakeholder group. (S2, S3, B4, B6).</p> <p>Provides evidence that they analysed the problem: the apprentice has described and evidenced how they conducted background research, including the collection and analysis of at least one appropriate data/information source (K6, S4, K7, K11) and has identified the training/learning need - this should describe how they consulted to understand needs of the business/team as relevant (S1, S3, B4, B6) - using at least 2 appropriate tools/techniques to do so (S1, S2, S4).</p>	<p>Provides evidence that the learning solution delivered has/will result in a real and measurable business benefit/s or improvement/s e.g. can demonstrate this through improvement metrics, early indicators of ROI, learner/stakeholder feedback (K3, K7, S1, S14, S15, B6).</p> <p>Referenced more than 3 recognised Foundation level theories that underpin effective adult learning and/or group behaviour in project report and provides evidence that the project uses those and/or references more advanced theories/models than those required in the standard (K1).</p> <p>Evidence that planning and delivery of the project goes beyond the expected level of stakeholder management and consultation, for example the apprentice has engaged effectively at senior level, effectively managed a complex set of stakeholders, or has demonstrated contact and consultation external stakeholders as appropriate (S2, S3, S21, B4, B6).</p> <p>Demonstrates using examples that background, research and needs analysis used more than one source and/or more complex source/s - for example reference to examples in other organisations /broader sector (K1, K7 S15).</p> <p>Can demonstrate critically reasoned choices for the evaluation methods used - demonstrates that they have explored a number of costed options and used an understanding of the features and benefits to select the best suited (S14, S15, S16).</p> <p>Used examples that demonstrate an understanding and insight during the discussion that goes beyond their role. For example, proactively discusses and demonstrates a wider understanding of the challenges and issues facing organisations in the sector/business and how those impact on their work (K6, K7).</p>

	<p>Can demonstrate that they took ownership of the project, referring to seniors if required (S5).</p> <p>Clearly articulate how they decided upon their learning/training delivery option, showing that the decision was thought through and based on research undertaken (S6, K1).</p> <p>Describes the process of design for the delivery with some evidence in support of that – for example suitable materials, resources, and activities (S6).</p> <p>Can describe how they considered diversity and inclusion factors when planning and doing the delivery (K5).</p> <p>Has provided description and evidence of the practical delivery of their training/learning solution, this should demonstrate that it reflects the delivery design. They can articulate how they used their delivery skills in that delivery, for example this may demonstrate how they used facilitation skills in the delivery, how they have interacted with different learners using questioning techniques (S7, S8, S9, S10).</p> <p>Has provided evidence that they have closed 'the loop' on the training cycle – using evaluation and reflection in the form of an evaluation report (appendices). Has provided evidence of the use of at least one evaluation mechanism during the project (minimum of Kirkpatrick L1 and L2 or equivalent) and is able to articulate why they chose that methodology (K3, K11, S14, S15, S16).</p> <p>When questioned can give reasons for the decisions/actions they took in relation to the learning solution delivered, this should reflect on the requirements of those they have consulted with to support those decisions (B4, B6).</p> <p>When questioned can provide an example of how they have formed strong working relationships in the team and/or wider business during the project (S21).</p>	
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### Grading Descriptors for Presentation and Q&A Based on Learning Journal

KSBs	Pass Descriptors	Distinction Descriptors
<p>K2 K4 K8 K9 K10 K12 K13</p> <p>S11 S12 S13 S17 S18 S19 S20</p> <p>B1 B2 B3 B5 B7 B8 B9 B10</p>	<p>The apprentice can demonstrate active use of reflection: they can describe using at least one example of how they have reflected on activities and/or learning undertaken and can articulate how could support improvements to their future performance - this may be improved knowledge, practical delivery, or behaviours (B1, B2, B3).</p> <p>The presentation is delivered using an appropriate media, which allows clear delivery of the presentation's points. The apprentice shows competence in their delivery style - the key points from the presentation are understood and have links to KSBs (S17, B10).</p> <p>The presentation is structured around providing three examples from the Learning journal that best demonstrate how they have developed their own practice (their examples might look at S11, S12, S13, S17, S18, S19, S20, B5) and/or developed their understanding of what best practice looks like in a particular area (their examples might refer to K2, K4, K8, K9, K10, S11, S12, S13, B5).</p> <p>Can show an understanding of latest learning practice for example providing examples of where they have considered these in their Learning Journal (K4, B1, B2).</p> <p>Can articulate how different learning channels contribute to learning, providing an example of considering options for channel/s from their learning journal (K2).</p> <p>Can articulate the key components of an L&amp;D Function (K8, K9, K10).</p> <p>Can articulate why good internal Information systems and technology can support learning, providing at least one example from their learning journal to support this (K12, K13).</p> <p>Can articulate why it's important to provide feedback to learners on their progress and illustrate this with at least one example from their learning journal (S11).</p> <p>Can demonstrate at least one example of where they have used facilitation skills and/or coaching to manage learner participation and support learners to reach learning objectives (S12, S13).</p>	<p>Can provide examples of where their reflective activity has gone to next level - by providing evidence of how they have actually implemented improvements in their practice based on their reflection - again this may be evidence of improved knowledge, practical delivery, or business behaviours (B1, B2, B3).</p> <p>Demonstrated that their reflection takes account of the bigger picture - For example the organisations objectives, or emerging trends and issues in the organisation's sector or L&amp;D (B7).</p> <p>The delivery of the presentation uses more than one relevant media to best get across the presentations' points, they demonstrate assured delivery: the examples they make in their presentation are easy to understand and are explicitly linked to the KSB/s they want to demonstrate (S17, B10).</p> <p>They can illustrate that they take development opportunities further, for example by acting as a role-model for others, supporting other's development (S20, B2, B7).</p> <p>Through examples provided or when questioned they demonstrate a drive to progress or seek additional learning opportunities for example, by proactively sharing new ideas or best practice, by going beyond the requirements of their role, looking for additional responsibilities or opportunities, such as work shadowing or additional projects or by taking risks to learn or progress (B2, B3, B5, B7, B8).</p>

	<p>Can articulate how they have developed their communication and interpersonal skills in the workplace and provide at least one example of how they used these skills effectively e.g. used a suitable method of communication to influence a particular audience, handled a difficult situation/conflict, collaborated within the team, supported colleagues (S17, S18, S19, S20).</p> <p>They can describe what their organisation's values are and illustrated how they have demonstrated at least one those values when they have worked with others (B5).</p> <p>During questioning can articulate the range of their work and the reasons for the actions evidenced in the Learning Journal (S17).</p> <p>When questioned can provide an example from their Learning Journal that illustrates their energy and enthusiasm for work (B7), for example they can illustrate how actions they took supported completion of a task/project.</p> <p>When questioned can provide an example from their Learning Journal that demonstrates their ability to manage multiple tasks/competing priorities and take a flexible approach - for example they can describe what they did to manage these tasks, any systems they put in place to monitor, how they made decisions over prioritisation (B9, B8).</p>	
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**Re-sit / Re-take**

If an apprentice Fails one or more component, they will be offered the opportunity to re-sit / re-take the component(s). It is then up to the apprentice's employer how many attempts an apprentice is given.

All assessment methods must be taken within a 2-month period, otherwise the entire EPA will need to be resat / retaken.

Where any assessment method must be re-sat or re-taken, the apprentice will be awarded a maximum EPA grade of Distinction (there is no limit to grades on re-sit/re takes). Re-sits and re-takes are not offered to an apprentice wishing to move from Pass to a higher grade.



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